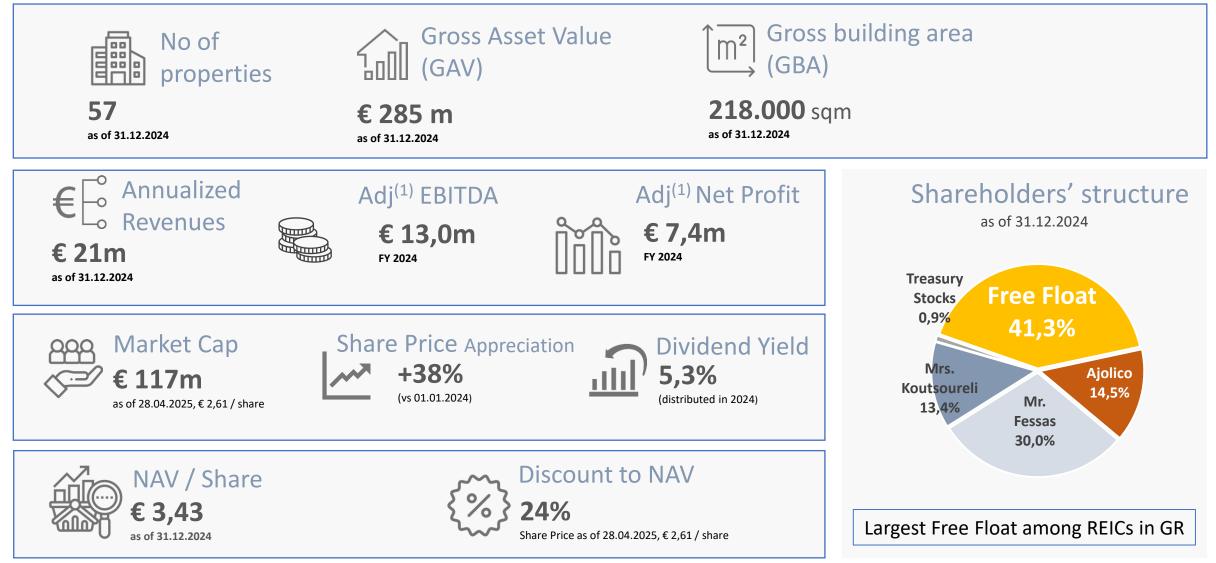


# **Successful merger completion**





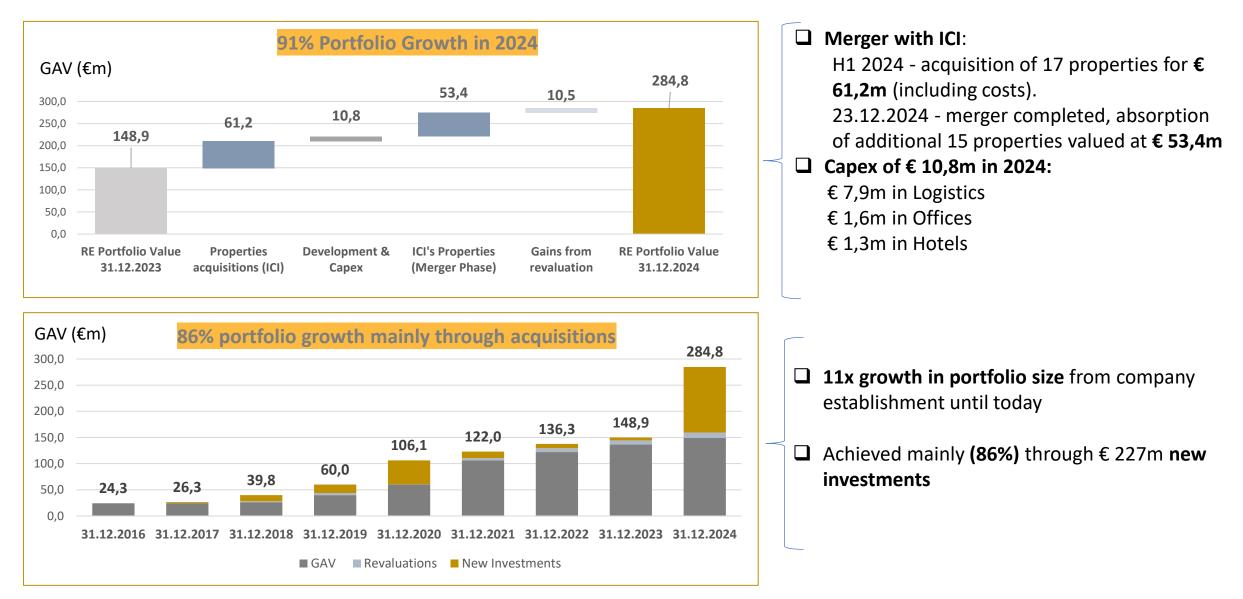
#### Notes:

(1) Adjusted results do not include profit from revaluations, one-off merger expenses and profit for the evaluation of ICI's Net Assets due to the absorption

Source: Published, Audited 2024 Results

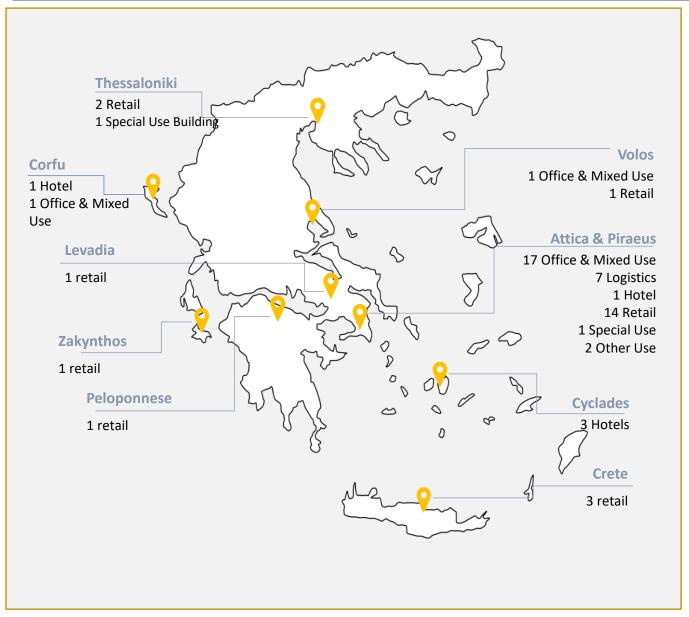
# Portfolio size almost doubled

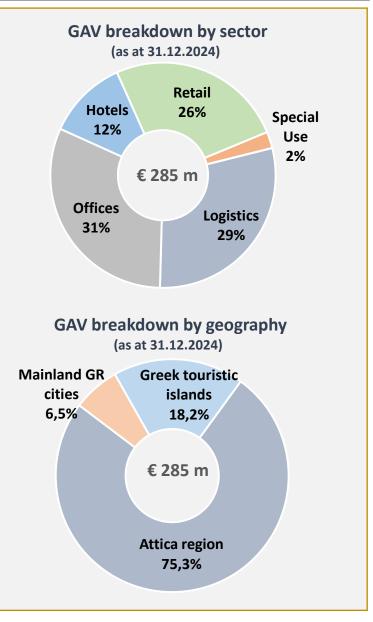




## **Portfolio diversification increased**

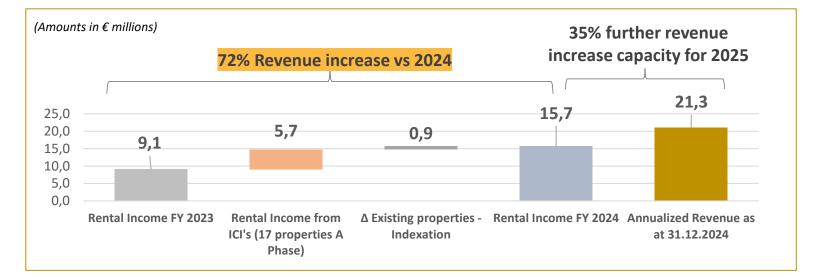






Source: Published, Audited 2024 Results and Management Information

## **Significant increase in revenue**





Annualized rental income (as 31.12.2024)



6,0 yrs Weighted Avg Unexpired Lease Term (WAULT)



99,6% occupancy rate

99,1% of leases are CPI connected



Source: Published, Audited 2024 Results and Management Information

## **Key properties in the portfolio**





💙 Aspropyrgos, Attica			
Туре:	Logistics		
<b>GBA m<sup>2</sup></b> (Gross Building Area):	44.492		
<b>Fair value</b> (% of GAV) 31.12.2024:	€ 40,5 m <b>(14,2%)</b>		

**Tenants:** 

Iron Mountain Info Quest Technologies



Attiki Odos, Exit 3, Mandra, Attica Logistics Type:

GBA m<sup>2</sup> 58.642 (Gross Building Area):

Fair value (% € 35,6 m (12,5%) of GAV) 31.12.2024:

Tenant: Sarmed Logistics



Office GBA m<sup>2</sup>

(Gross Building Area):

**Tenants:** 

**Fair value** € 13,4 m (4,7%) (% of GAV) 31.12.2024:

5.255

GlaxoSmithKline JP Morgan

Herakleion,	Crete
Туре:	Retail
<b>GBA m<sup>2</sup></b> (Gross Building Area):	3.557
<b>Fair value</b> (% of GAV) 31.12.2024:	€ 13,2 m <b>(4,6</b> %)
Tenant:	H&M

48% of GAV



Mr & Mrs White Hotel, Paros				
Туре:	Hotel 4*			
Capacity	137 beds			
<b>Fair</b> <b>value</b> (% of GAV) 31.12.2024:	€ 9,2 m <b>(3,2%)</b>			
Tenant:	Hotel Brain			



💡 18 Nikolaou Zekakou St, Marousi			
Туре:	Office		
<b>GBA m<sup>2</sup></b> (Gross Building Area):	3.589		
Fair value (% of GAV) 31.12.2024:	€ 8,7 m <b>(3,1%)</b>		
Tenant:	Friesland		



Radisson Resort Plaza Skiathos			
Туре:	Hotel 4*		
Capacity	168 beds		
<b>Fair value</b> (% of GAV) 31.12.2024:	€ 8,4 m <b>(3,0%)</b>		
Tenant:	Hotel Brain		



**GBA** m<sup>2</sup> (Gross 4.408 Building Area):

€ 8,3 m (2,9%)

Sklavenitis

Fair value (% of GAV) 31.12.2024:

**Major Tenant:** 

(31.12.24)

Source: Published, Audited 2024 Results and Management Information

## **Consistent 5-yr growth in all KPIs**





#### Notes:

(1) Does not include property revaluation gains, one off expenses, profit from sale of properties, financial instrument valuation gains and profit for the evaluation of ICI's Net Assets due to the absorption

# Financial Results 2024 (adj.)

BriQ Properties (Group)	FY 2024	FY 2023	∆ у-о-у
(amounts in € millions) Rental Income	15	<mark>,7</mark> 9,1	72%
Direct property related expenses	(1,		
Gross Profit <sup>(1)</sup>	14	, <mark>6</mark> 8,2	2 79%
Gross Profit Margin	93	<mark>%</mark> 90%	6
Non property related expenses	(1,	<mark>5)</mark> (1,2)	)
EBITDA (adj.) <sup>(1)</sup>	13	<mark>,0</mark> 6,9	89%
EBITDA Margin	83	<mark>%</mark> 76%	6
Net Financial expenses & depreciation	(4,	<mark>3)</mark> (1,5	)
EBT (adj.) <sup>(1)</sup>	8	<mark>,7</mark> 5,4	<b>1</b> 61%
REIC Tax	(1,	<mark>2)</mark> (0,7	)
Net profit after tax (adj.) <sup>(1)</sup>	7	<mark>,5</mark> 4,7	58%
EPS (€) <sup>(2)</sup>	0,16	5 <mark>8</mark> 0,133	<b>3</b> 26%
F.F.O. (funds from operations)	5	<mark>,5</mark> 3,9	<b>4</b> 2%
Shareholders' Equity (31.12.2024)	152	<mark>,5</mark> 108,6	5

- ✓ Revenue increased by 72% to € 15,7 m mainly due to 17 properties purchased from ICI in 2024
- ✓ Adj.<sup>(1)</sup> EBITDA increased by 89% to € 13,0 m
- ✓ Adj.<sup>(1)</sup> EBT increased by 61% to  $\in$  8,7 m
- ✓ Adj.<sup>(1)</sup> Net Profit increased by 58% to € 7,5 m
- ✓ Earnings per share increased by 26% to € 0,168
- ✓ **FFO increased by 42%** vs. 2023
- Adj. Gross profit margin 93% and Adj. EBITDA margin 83% greatly improved
- ✓ Gross Yield : 7,6% <sup>(3)</sup>

(1) Excludes : profit from revaluations, profit from sale of properties, one-off merger expenses, profit from financial instruments valuation and profit for the evaluation of ICI's Net Assets due to the absorption

(2) Net profit after taxes / total number of shares in circulation excl. own shares held (44.489.645 for 2024 vs 35.353.464 for 2023).

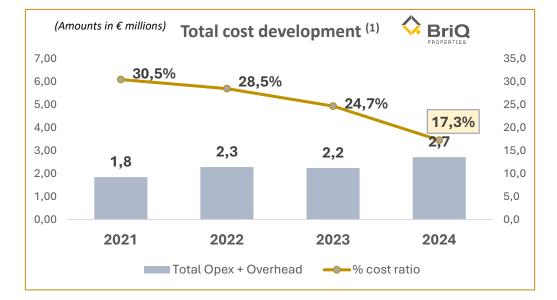
(3) Revenues divided by Average Investment Properties

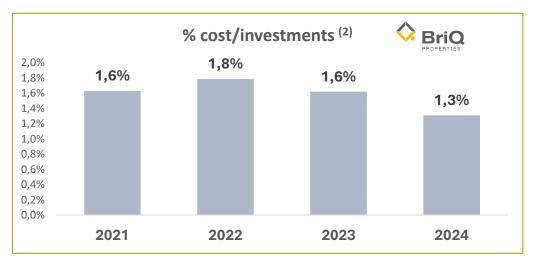


Notes:

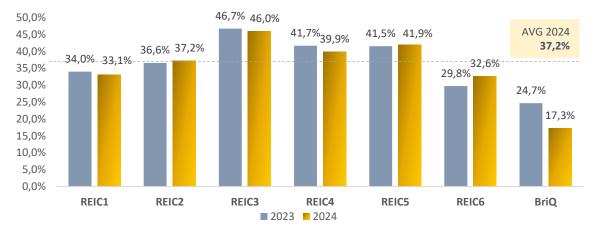
# **Cost optimization remains a top priority**



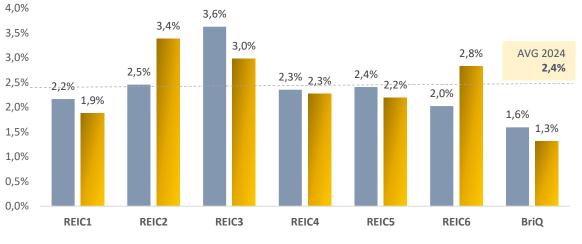




% cost ratio<sup>(1)</sup>



#### % cost/investments <sup>(2)</sup>



2023 2024

#### Notes:

(1) Cost Ratio = [Total Opex (including ENFIA) + Overhead] / Revenue

(2) Operating expenses plus overhead costs divided by investment properties

Source: Published, Audited Annual Financial Statements and Management Information

## Leverage & Equity increased



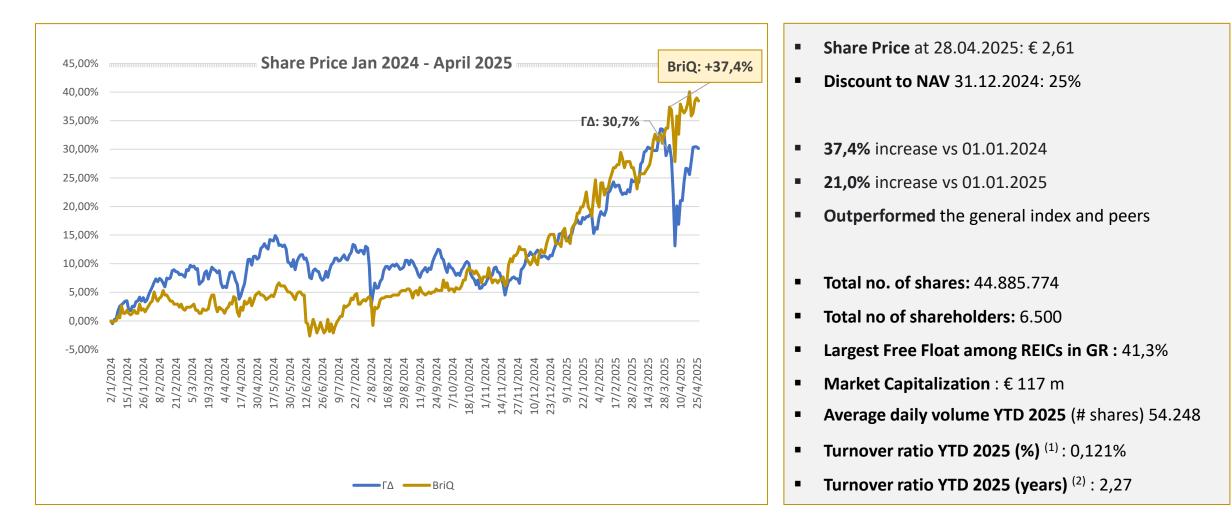
(Amounts in € millions)			
Balance Sheet	31.12.2024	31.12.2023	
GAV	284,8	148,9	
Cash & equivalents	7,3	2,8	
Debt	128,6	37,0	
Net financial debt	121,3	34,2	
LTV (Debt / GAV)	45,2%	24,9%	
Net LTV ((Debt–Cash) / GAV)	42,6%	23,0%	
Weighted Average cost of Debt (WACD)	5,2%	5,2%	
Shareholders' Equity	152,5	108,6	
# shares	44.885.774	35.764.593	
# own shares	(396.129)	(411.129)	
Nav per share (€)	3,43	3,07	
Diff vs last year (%)	11,6%	10,6%	

- ✓ Equity increased 40% and NAV / share
  12%
- ✓ Debt increased as the merger by absorption with ICI was financed 100% by debt

$\checkmark$	Current	cost	of	debt	3,7%	(29.04.2025)
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## Share Perfomance 2024 - YTD 2025





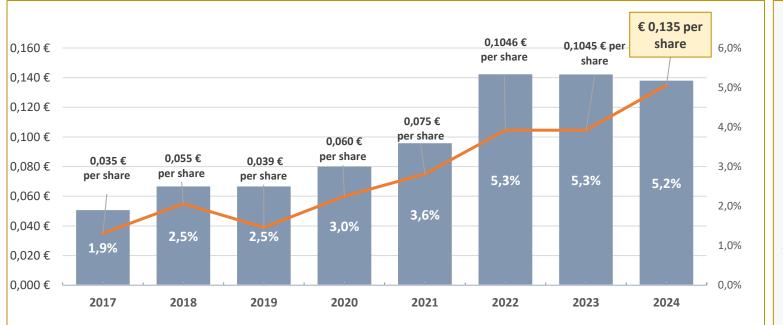
#### Notes:

(1) Share turnover ratio is calculated as the average number of shares traded during the period 01.01.2025-21.03.2025 (ADV) to the average shares outstanding during that period.

(2) Calculated as (Avg. Shares Outstanding / ADV) / 365 days

# **High Dividend Yield**





- Proposed dividend of € 0,135 / share
- +29% per share vs last year
- Total amount of € 6,0 m
- Distribution is scheduled for 29.05.2025
  (following the approval of the AGM)

### **Dividend Yield**

- **5,2%** at 28.04.2025 share price (€ 2,61)
- **6,4%** at SCI Share price (€ 2,10)

The Dividend/share is presented in the year distributed, and refers to the last year profits

Dividend Yield is calculated on Dividend Record Date, for 2024 is calculated on the share price at the day of publication of FS Results (01.04.2025  $\in$  2,54)

A shareholder who purchased shares on 01.01.2024 (at a price of € 1,89) received:

- ➤ € 0,1045 / share returned to shareholders as dividend from 2023 profits, plus
- ➤ € 0,1350 /share returned to shareholders as dividend from 2024 profits
- € 0,72 /share stock appreciation (from € 1,89 to € 2,61 at 28.04.2025)
- → Cumulative € 0,96 /share (net) i.e. 51% return on share

# **Voluntary Scrip Dividend Program**



### **Basic terms of the program:**

- 1. Duration: 4 years (2025 2028)
- 2. Maximum total share capital increase: € 30 million
- 3. Offer Price: VWAP <sup>(1)</sup> of the period to be determined by the Board of Directors **minus 2%**
- 4. Capital increase exclusively in favor of shareholders
- Optional participation (100% in cash or 100% in new shares or a combination)

### Key Benefits of the Scrip Dividend Program

- ✓ Higher returns in the future from the use of the share capital increase funds
- ✓ Gives the option to shareholders to choose between receiving cash or increasing their share participation
- New shares to be issued at a low discount to the current stock market price.
- ✓ Lower costs for the issuer compared to a direct share capital increase.
- Zero transaction costs for the shareholders who choose to participate in the scrip dividend program

<sup>(1)</sup> VWAP= Volume Weighted Average Price



### **APPENDICES**



#### Sustainability Reporting & ESG Transparency

- BriQ Properties was the first REIC to be included in the ATHEX ESG Index of the Athens Stock Exchange in 2021. On October 2024 published the 4th Annual Sustainability Report, aligned with the updated ESG Reporting Guide of ATHEX and externally verified by TÜV HELLAS (TÜV NORD) S.A.
- Continued inclusion for 2024 in the ATHEX ESG Index, with an ESG Transparency Score of 88%, reaffirming the Company's commitment to transparency and sustainability.
- BriQ is closely monitoring regulatory developments related to the CSRD, Law 5164/2024, and upcoming changes under the Omnibus Act, ensuring alignment with future ESG disclosure requirements.



#### Environmental Action

- In 2024, finalized a Gap Analysis of the property portfolio, which identified opportunities to reduce its environmental impact. Based on the findings, and through RRF program, the Company has initiated the necessary actions to upgrade the energy performance of its real estate portfolio.
- Expanding Mr&Mrs White Paros hotel with 12 new suites featuring modern automation and BMS, achieving energy class A
- In 2024, significant progress was made on the under-construction LEED-GOLD 2.393 sqm office building at 42 Poseidonos Ave, financed by the RRF.
- Enhancing energy efficiency by installing PV stations: 4 stations currently in operation (3 net metering-1 feed in tariff), 4 approved applications (netmetering), 1 under review by DEDDIE (net-metering), 2 pending submission (net-billing)
- 100% of the electricity consumed in the Company's offices in 2024 was sourced from Renewable Energy Sources (RES), verified through a Green Certificate issued by the energy provider NRG.

#### Social Responsibility & Community Impact

Active support of **impactful social initiatives in 2024**, including donations to The Smile of the Child, Make-A-Wish Greece, and the Open Door foundation

### Governance Excellence & Commitment to Equality

 Corporate Governance System independently evaluated by Grant Thornton, confirming strong adequacy and effectiveness with no material weaknesses identified.

### **Implementing a Digital Transformation Strategy**



### □ Increasing productivity through implementation of new technology

### Data-driven decision making

- ERP systems: SAP and ELO
  Streamlined accounting and efficient financial approvals.
- Asset Management Software: Asset Dynamics by Recognyte Utilizing cutting-edge analytics to optimize asset utilization and investment returns.
- Risk Management Software: RIBIA by E-ON's Technology for advanced risk assessment and mitigation strategies.
- Digital Signatures: Docusign
  Reducing paper and printing costs through electronic signing processes
- HR software : Orion software by UniSystems, Streamlines HR processes including, leave management, staff evaluation, and training

#### Software Innovators and Solutions Providers



### **BoD Executive competence**





Theodore Fessas President – Non-Exec.Member Founder and major shareholder of Quest Holdings President of SEV (Hellenic Federation of Enterprises) 2014-2020



Eftichia Koutsoureli Non-Exec. Member Founder, Major shareholder and Vice Chairwoman of Quest Holdings



Eleni Linardou Independent Non-Exec. Vice President Experienced Economist in Investments and Portfolio Management, Formerly with NBG and Allianz



Aristides Halikias Non-Exec. Member Chairman of Republic Bank of Chicago, President and CEO of Intercontinental International REIC

Anna Apostolidou CEO – Exec. Member 17 years of RE experience Ex-Lamda Development executive (2003-2015) Ex-Prodea BoD Member



Stephanos Karaiskakis Non-Exec. Member Founder and Senior Partner at Karaiskakis – Anastasiadis & Partners Law Firm, Specializing in Commercial and Corporate Law



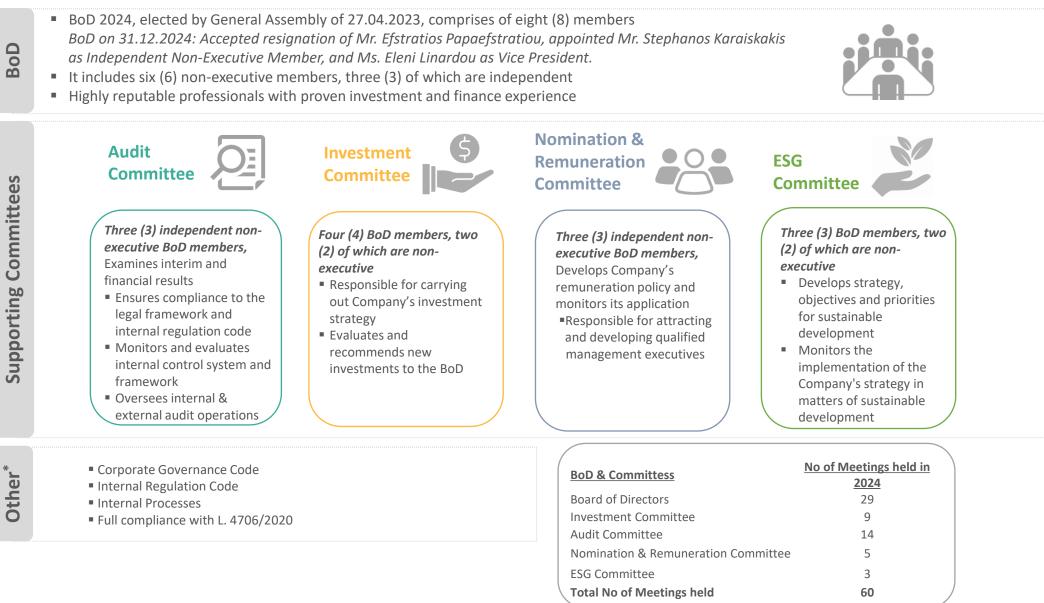
Apostolos Georgantzis Exec. Member CEO of Quest Holdings President and Managing Director of ACS



Marios Lasanianos Independent Non-Exec. Member Certified Public Accountant, Experienced Finance Director, BoD Member of Jumbo S.A.

### **Committed to best corp. governance practices**





\* http://www.brigproperties.gr/el/corporate-governance



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